Supreme Court, U. S. FILED.

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IN THE

Supreme Court of The United States

OCTOBER TERM, 1977

No. + 77-15

E. B. BROOKS, JR.

Petitioner.

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MERBILL LYNCH, PIERCE, FENNER & SMITH, INC.,

Respondent.

# PETITION FOR A WRIT OF CERTIORARI TO THE UNITED STATES COURT OF APPEALS FOR THE FIFTH CIRCUIT

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# SPECIAL ADDENDUM TO THE PETITION

Following preparation of the Petition in chief, Petitioner learned of the decision by the Court of Appeals for the Second Circuit in *Miller* v. New York Produce Exchange, 550 F.2d 762 (2 Cir. 1977), and was only able to make brief reference to the decision by footnote.

Petitioner has also learned that the Trustee in Bankruptcy for the defunct brokerage firm as plaintiff in the underlying proceedings in *Miller* has since filed a Petition for Writ of Certiorari, docketed as No. 76-1592, the Petition having been filed on May 13, 1977.

The Petitioner in Miller seeks review of the opinion of the Court of Appeals which held that:

- 1. The brokerage firm as a member of the commodity exchange was bound to abide by exchange rules and regulations, 550 F.2d at 768.
- 2. The brokerage firm "owed a duty to act with reasonable care in maintaining the integrity of the market and that, if its own acts or omissions were a proximate cause of its injuries, it could not recover." Ibid.
- 3. That the imposition of such an in pari delicto defense "best promotes the objectives of the Commodity Exchange Act which are to protect commerce and the national public interest therein . . ." Ibid.

In so holding, the Second Circuit observed as follows:

"Errant plaintiffs have sometimes been permitted recovery in the public interest in order to discourage greater wrongdoing by the defendant . . . However, where a defendant's only sin is its failure to prevent transgressions by the plaintiff, no benefit flows to the public from rewarding the transgressor . . . . We are not yet prepared to hold that it is in the public interest that any plaintiff should be permitted recovery 'lest the supposed wrongdoer be allowed to escape a reckon-

ing'...", citing Bangor Punta Operations v. Bangor & Aroostook R. R., 417 U.S. 703, 717, 94 S. Ct. 2578 (1974), 550 F.2d at 769.

The result in Miller is precisely the result which Petitioner here has all along maintained should have been the result in the instant case, and the holding in Miller again as noted is in direct conflict with the opinion of the Circuit Court hereinbelow, in addition to the conflict of the latter with prior decisions in both the Seventh and Eighth Circuits and a review by this Honorable Court is essential to resolve the conflict of views between the Circuits.

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IN THE

# Supreme Court of The United States

Остовев Тевм, 1977

No. .....

E. B. Brooks, Jr.

Petitioner,

V.

MERRILL, LYNCH, PIERCE, FENNER & SMITH, INC.,

Respondent.

PETITION FOR A WRIT OF CERTIORARI TO THE UNITED STATES COURT OF APPEALS FOR THE FIFTH CIRCUIT Petitioner prays that a Writ of Certiorari issue to review the Judgment of the United States Court of Appeals for the Fifth Circuit, entered in the above entitled case on March 14, 1977.

#### CITATION TO OPINION BELOW

The Opinion of the Court of Civil Appeals for the Fifth Circuit, printed in Appendix "A" herein is reported at 548 F. 2d 615.

## JURISDICTION

The Judgment of the Circuit Court of Appeals was entered on March 14, 1977. Rehearing was denied on April 7, 1977. 550 F. 2d 1285. The jurisdiction of this Court is invoked under 28 U.S.C. 1254(1).

## QUESTIONS PRESENTED

1. Did the Court of Appeals err in holding that rules and regulations promulgated under the Commodity Exchange Act and under authority of the Commodity Exchange Commission do not have the force and effect of law.

Alternatively stated, is the Court of Appeals correct in holding that rules and regulations of the Chicago Board of Trade are not binding on its members and are the Courts of Appeals for the Seventh and Eighth Circuits correspondingly in error in having held that such rules and regulations are binding on exchange members?

2. Would willfull violation by a broker of commodity exchange rules and regulations governing extension of credit ordinarily hinder if not bar brokers' attempt to recover damages based on transactions in which the violations occurred and, if so, does the refusal by the Lower Court to permit inquiry as to whether or not broker's violations were willfull constitute fundamental error?

3. Does the customer of broker having contemporaneous knowledge of violations, and of right to complain, have affirmative duty to complain when violations are occurring or at any time thereafter prior to broker's action seeking damages causally related to those violations?

Alternatively stated, does customer consent to broker violations by failing to complain with knowledge of the right to complain?

#### STATUTES AND RULES INVOLVED

This case involves the Commodity Exchange Act, 7 U.S.C. § 1 et seq, more particularly § § 5, 6a(1), 6b(C) and 7a(8).

[This case also involves rules 209, 210, and 928c of the Chicago Board of Trade and its Clearinghouse as well as Regulations 1822 and 1822-A thereunder]

All are set out at length in Appendix C.

### STATEMENT OF THE CASE

This is an action for money damages brought by Merrill Lynch, Pierce, Fenner & Smith, Inc., ("Merrill Lynch"), as broker against E. B. Brooks, Jr. ("Brooks"), as customer to recover the balance claimed due and owing to the broker from the customer's commodity account.

Merrill Lynch and Brooks had an extensive prior relationship as broker and customer, relating not only to trading in commodity futures, but in securities as well.

The relationship and conduct of the parties was supposed to be governed by a commody account agreement which in part provides: "Any and all transactions shall be subject to the constitution, rules, regulations, customs and usages of the exchange or market (and its clearinghouse, if any) where executed." See Appendix D-1.

On April 6, 1973, Brooks placed an order to go "short" in twenty-four July, 1973 soybean meal futures contracts.

On that date, by a prior sale and the placing of additional funds into his account, Brooks had a credit balance with Merrill Lynch of \$51,950.00. The 24 contracts required an initial margin of \$1,000.00 per contract, or \$24,000.00

The price action of soybean meal futures went against short positions, such that by April 12, 1973, Brooks was due a margin call from Merrill Lynch in the sum of \$10,830.00. The price action continued to go against the short position such that by April 16, 1973, his account went from a credit to a debit position, with the prior \$51,950.00 in equity altogether exhausted.

Both Brooks and the Merrill Lynch account executive followed the price action of soybean meal contracts daily and indeed on most market days, Brooks was in the Merrill Lynch offices reviewing his position personally with the Merrill Lynch account executive.

Although during the period from April 16, 1973 to April 30, 1973, Brooks asked his account executive on one or more occasions why he was not getting a margin call, he did not receive a margin call from Merrill Lynch until late in the day on May 1, 1973, when the margin necessary to restore his account to proper maintenance under the Rules and Regulations of the Chicago Board of Trade amounted to \$132,270.00.

Conferences then ensued between Brooks and the Dallas office manager ("Davis") of Merrill Lynch, commencing on May 2, 1973. Davis, in making the margin call, asked if Brooks could meet the margin call, and Brooks advised he could not. Davis, nevertheless, asked him to make an effort to arrange to raise or borrow the money, and Brooks did so, but was unable to make arrangements satisfactory either to Merrill Lynch or himself for such additional funds.

At no time during such conferences did Brooks state he was prepared to meet the margin call or that he was obtaining funds to meet the margin call. In light of the size of the deficiency, Brooks did not want to order liquidation of the positions and declined to do entreating instead that his positions be maintained until expiration of the contracts or until price movement returned to his favor.

Subsequently, and on or about May 7, 1973, Merrill Lynch prepared, and Brooks, on either May 7 or May 9, 1973, signed a letter acknowledging Brooks' indebtedness in an unspecified amount and promise to pay the actual amount of indebtedness when it was determined. The ostensible purpose of such letter was to ascertain if this would constitute sufficient assurance of payment as to the contract provisions to satisfy the Chicago Board of Trade under its rules and regulations governing extension of credit, with regard to a continued extension of credit by Merrill Lynch as broker-lender to Brooks as customerborrower. There is no evidence that the letter was ever presented to the Chicago Board of Trade, although there is evidence that the legal department of Merrill Lynch determined that such letter would not constitute sufficient assurance of payment. Brooks maintained that the letter was executed in contemplation of a continued extension of credit based on his acknowledgment and promise to pay the ultimate indebtedness; Merrill Lynch maintained that such letter was contemplated only to be an assurance that funds were forthcoming and acknowledgement of Brooks' indebtedness (i.e. implied if not express acknowledgment and approva "Merrill Lynch's handling of the account). See Appendix

Beginning on May 9, 1975, Merril. Ench began to buy in contracts to cover the subject short positions, purchasing five (5) contracts on that day, and then buying in nineteen (19) contracts on May 11, 1973 to cover the remaining short positions. At the same time, the debit balance in the Brooks account had grown every day until when liquidated it amounted to \$198,262.00.

Historically, after liquidation, the price movement of soybean meal contracts subsequently reversed themselves

sharply in Brooks' favor such that by July 10, 1973, he would have had a credit balance in the amount of \$23,658.00, assuming the contracts would still have been open at that time, although following that point, the prices again reversed themselves, and again if the contracts had still been outstanding, would have expired at a loss to Brooks.

This is not a case in which the customer is seeking to recover losses due to claimed mishandling of the account by the broker, but is rather a case in which the broker undisputably mishandled the account and is seeking to obtain reimbursement for its losses from the customer.

It is undisputed that Brooks was first due a margin call on April 12, 1973.

It is further undisputed that no such margin call was made on that day, or on each subsequent consecutive market day up to and including April 30, 1973, the first margin call having been made on May 1, 1973, after market closing, and again in the amount of \$132,270.00.

Merrill Lynch was never able to explain why a margin call was not made for the period from April 12, 1973 to after market closing on May 1, 1973, and each of its witnesses professed lack of knowledge as to how the failure occurred, maintaining it was only the fault or responsibility of someone else, with the suggestion that the call had not been made due to some mechanical or human error, otherwise unidentified.

Trial commenced on November 5, 1975, and in the Trial Court's pre-trial order entered that day, Merrill Lynch sought recovery of Brooks for the amount claimed due in the commodity account Brooks maintained with that brokerage firm, \$198,262.00, plus interest at the rate of 7½% from May 7, 1973, and Brooks interposed numerous defenses thereto, and counterclaimed for the credit balance that he would have had in his account if Merrill Lynch had closed the account when a margin call was first due, or if Merrill

Lynch had permitted Brooks to select a date the contracts were brought in.

Petitioner's counterclaims, however, were not pursued during trial that immediately followed nor are they before this Court on appeal, as Brooks instead took the position that the parties were in pari delicto. It is noted that with regard to one of Brooks' counterclaims, Merrill Lynch took the position that Brooks was "in pari delicto with Merrill Lynch", for the reason that he joined Merrill Lynch in violation of its fiduciary duties to him and of the rules and regulations of the Chicago Board of Trade and federal law.

In trial, Merrill Lynch maintained that it had not been negligent in the handling of the Brooks account, and specifically in failing to make a timely margin call, and in carrying the account without proper and adequate maintenance margin; that the commodity account agreement in question was the agreement of the customer and that it as broker was not bound as a party to such agreement; that the rules and regulations of the Chicago Board of Trade generally, and rules and regulations governing extension of credit specifically, are designed for the protection of exchange members (or brokers as lenders) and not for the protection of customers such as Brooks; that it had no duty to make a margin call, timely or otherwise, and that the rules and regulations of the Chicago Board of Trade do not require margin calls but merely authorize the making of margin calls; that even if margin calls were otherwise required, Brooks had waived the necessity of the giving of such a call by the terms of the commodity account agreement; that Brooks had knowledge of the condition of his account at all times and could have ordered liquidation of the account at any time, and had a duty to do so even in the absence of a margin call, if he wanted to minimize his losses; and that by failing to order liquidation, Brooks consented to the broker's handling of the account, including any breach of duty to Brooks as customer or conduct otherwise constituting violation of exchange rules and regulations; and that Brooks would not

have signed the May 7, 1973 letter had he had any complaint as to Merrill Lynch's conduct.

On the other hand, Brooks maintained that the commodity account agreement, if an agreement at all, was an agreement between the parties and binding on Merrill Lynch as well as himself; that the transactions in question were, as expressly provided by the agreement, subject to the rules and regulations of the Chicago Board of Trade and its Clearinghouse; that Merrill Lynch had violated the rules and regulations of the Chicago Board of Trade and its Clearinghouse in failing to make a timely margin call; that Merrill Lynch had breached its duty to him as customer in failing to make a timely margin call; that Merrill Lynch had violated the rules and regulations of the Chicago Board of Trade and its Clearinghouse in carrying the account without proper and adequate maintenance margin; that Merrill Lynch violated the rules and regulations of the Chicago Board of Trade after being told by Brooks that he did not have the funds to meet the amount of the margin call when it was made and told by Brooks that such funds would not be forthcoming; that the purpose of a margin call is to require the customer to make an election to place additional funds or order liquidation of the account, and that, in the absence of such an election by the customer, the broker has the duty and obligation to close the account; that Merrill Lynch willfully breached these various duties; that Merrill Lynch willfully violated the rules and regulations of the Chicago Board of Trade; that Merrill Lynch had contemporaneous knowledge of both the condition of the account and of the violations of the rules and regulations of the commodity exchange; that he had neither expressly waived nor consented to the violations of exchange rules and regulations or compliance with the commodity account agreement; that Merrill Lynch was negligent in the handling of his account, and more specifically negligent in failing to give a timely margin call, and negligent in carrying the account without proper and adequate maintenance margin in the absence of a margin call; that if Merrill Lynch was correct that it had no duty or requirement to give a margin call and could liquidate the account at its discretion without the giving of such a margin call, then that Merrill Lynch had failed to mitigate losses to the account by prompt liquidation of the positions; that the amount sought by Merrill Lynch as damages represented losses directly attributable to handling of the account by Merrill Lynch and were proximately caused by Merrill Lynch; and that the purpose of the May 7, 1973 letter prepared by Merrill Lynch and signed by Brooks was in contemplation of seeking authority from the Chicago Board of Trade for a continued extension of credit, in light of the manner in which the account had been handled; and that the May 7, 1973 letter was not intended by Brooks to endorse or ratify the prior conduct of Merrill Lynch.

The testimony at trial substantiated the foregoing factual circumstances preceding litigation, and were essentially undisputed except with regard to the contentions concerning the May 7, 1973 letter, as stemming out of the reference to the statement "Per our conversation in your office on May 2, 1973, I agree . . .".

Both parties offered testimony of witnesses as "experts" familiar with the rules and regulations of the Chicago Board of Trade, and the customs and usages on such exchange.

Merrill Lynch's witness, John W. Clagett, testified that the rules and regulations of the Chicago Board of Trade do not specify any given period of time in which margin calls must be made, nor do they specify any given period of time in which undermargined accounts must either be liquidated or brought back to proper margin. Clagett said that a broker having knowledge of the undermargined condition of an account should bring it to the customer's attention but would be under no obligation to do so if the broker had reason to believe that the customer already had full knowledge of the account's condition. Posed with a hypothetical entailing facts similar to those here in issue,

Clagett said, in his opinion, the hypothetical broker would not have violated any rule or regulation of the Chicago Board of Trade or its Clearinghouse. On cross-examination, Clagett testified that the purpose of exchange rules governing margin were "to give security to the brokerage firm" and declined to acknowledge that there was a broader purpose "from the standpoint of the country and the public at large to prevent the overuse of credit and speculation on commodities exchanges." When asked what would occur if brokers handled all their accounts in the manner posed in the hypothetical, Clagett said he did not think such handling would have an "appreciable effect" on the commodities markets themselves. (a)

Robert C. Thinnes, a witness called by Brooks, testified that Chicago Board of Trade requires its members to comply with exchange rules and regulations, and specifically to comply with the provisions of Rule 210, Regulation 1822, and Regulation 1822-A. Thinnes said that the only factors that determine the issuance of a margin call are price movements and the activity in the market on a daily basis. On cross-examination, although declining to specify a given period of time in which the broker must act to comply with margin rules and regulations, when posed with a hypothetical similar to the facts herein, Thinnes stated that such circumstances "would contravene the purposes of the rules and regulations of the Chicago Board of Trade." Thinnes acknowledged that a delay in compliance "possibly would be beneficial" to the customer in some instances, but in other instances, such a delay would not benefit the customer. On further cross, Thinnes testified that a customer's trading history and financial ability have no bearing on when a margin call should be made.(b)

Other witnesses called by Brooks testified that Merrill Lynch's conduct was unreasonable, and in violation of exchange rules and regulations or not in accordance with industry customs and practices. (c)

The case was tried before a jury and the case was submitted to the jury by Trial Court employing special interrogatories with a general charge under F.R.C.P. 49(a).

In this connection, the Trial Court refused to submit requested issues inquiring as to whether Merrill Lynch had violated the rules and regulations of the Chicago Board of Trade governing maintenance margin requirements and maintenance margin calls, and refused to submit requested issues as to whether Merrill Lynch by its conduct had breached the commodity account agreement with Brooks. The Trial Court also refused to submit requested issues inquiring as to whether Merrill Lynch had breached the fiduciary duty of broker to customer, or whether Merrill Lynch engaged in such conduct or various aspects thereof willfully, and whether Merrill Lynch's failure to give Brooks a margin call prior to May 2, 1973 was a proximate cause of the claimed losses.

The Trial Court did not submit any issues inquiring as to the contemporaneous knowledge of Merrill Lynch with regard to the condition of the Brooks account, and that a margin call had not been given and that the account was being carried. At the same time, the Trial Court did not submit any issues inquiring as to Brooks' knowledge, and, more importantly, it did not submit any issues inquiring as to the intent of the parties, express or implied, generally or with regard to the May 7, 1973 letter, excepting only the "consent" issue referred to hereinbelow.

<sup>(</sup>a) Clagett is President of the Futures Industry Association, a trade association composed of the principal brokerage firms dealing in commodities. A former employee of the Chicago Board of Trade, in 1955 he established an Office of Investigation and Audits for the exchange and ran it until his departure in 1959.

<sup>(</sup>b) Thinnes was the then-present Administrator of the Office of Investigations and Audits of the Chicago Board of Trade.

<sup>(</sup>c) Mr. Sol Jacobs and Mr. Robert Anspacher, both local commodity brokers, whose employer firms are members of the Chicago Board of Trade.

The Trial Court's charge and the jury's answers to the questions put to it may be summarized as follows:

- Merrill Lynch was negligent in maintaining Brooks' account in an undermargined condition.
- 2. Such negligence of Merrill Lynch in maintaining Brooks' account in an undermargined condition was a proximate cause of the losses in Brooks' account.
- Merrill Lynch should have, in the exercise of ordinary care, stopped its maintenance of Brooks' account in an undermargined condition on April 16, 1973.
- 4. Merrill Lynch was negligent in failing to give Brooks a margin call at a time prior to May 2, 1973.
- 5. Brooks because of the margin call would not have liquidated his account at any time prior to May 2, 1973.
  - 6. No answer required.
- 7. Brooks consented to Merrill Lynch's failure to make a margin call prior to May 2, 1973 and to liquidate his account prior to May 9 and 11, 1973.

The last issue noted was responded to by the jury under the following instruction by the Court:

"You are instructed that a person 'consents to' an omission of another when, by his neglect, silence, or inaction, he fails to complain with knowledge of the existence of a right to complain, for a period of time in excess of the time within which a person or (sic) ordinary prudence under the same or similar circumstances would have complained." (Emphasis added)

After return of the jury verdict, both Brooks and Merrill Lynch filed motions for judgment. Merrill Lynch contended that the consent finding by the jury barred Brooks' defenses and counterclaims "whether such defenses and counterclaims are predicated on theories of breach of contract, negligence, breach of fiduciary duty, or violation of rules or statutes."

Subsequently and on December 11, 1975, the Court entered judgment in favor of Merrill Lynch, stating its opinion based on both the jury findings and other conclusions found by the Court as a matter of law. The judgment initially provided for recovery in full by Merrill Lynch of the debit in the account in the amount of \$198,262.00, and further provided for interest from the date of judgment. Merril Lynch moved to amend judgment to include prejudgment interest and a final form of amended judgment was entered by the Trial Court on January 19, 1976, providing that Merrill Lynch have interest at the rate of  $7\frac{1}{2}\%$  per annum from May 11, 1973.

Brooks filed various motions, prior to appealing, for new trial, to set aside the judgment and for reconsideration of the motion to set aside judgment, the last of which was overruled on February 4, 1976. The judgment of the District Court is set forth in Appendix B hereto.

The Circuit Court affirmed the Trial Court's decision, holding that this case involving violations of the rules and regulations of the Chicago Board of Trade is distinguishable from prior decisions involving exchange rules and regulations in securities transactions, because the latter, promulgated under the supervision of the Securities and Exchange Commission "have the force and effect of and then, after commending the Trial Court on its polyment of the special verdict device, declining to afford refief "to a knowledgeable investor whose only complaint is that the broker, to investor's knowledge, was extravagant in the credit extended." The per curiam opinion is set forth in Appendix A hereto.

Accordingly, the result in the Courts below mandated the filing of this Petition requesting that a Writ of Certiorari be issued for the reasons afforded hereinafter.

# HOW A FEDERAL QUESTION IS PRESENTED

The underlying transactions on which Merrill Lynch based its suit against Brooks occurred on the Chicago Board of Trade, a commodities exchange regulated under the Commodity Exchange Act, 7 U.S.C. § 1 et seq. Although that act has been superseded or supplanted by the Commodity Futures Trading Act of 1974, the specific provisions involved [§ § 5, 6a(1), 6b(C) and 7a(8)] are substantially similar, if not identical, as they appear in both the present and former statute, and the interpretation of those provisions presented herein would or should be identical.

Interpretation of those provisions, and certain rules and regulations of the Chicago Board of Trade promulgated under the Act, and the supervision of the Commodity Exchange Commission, must be applied to the conduct of a broker-member of the Chicago Board of Trade regulated by the Act and presumably by rules and regulations of exchanges promulgated thereunder.

The opinion of the Circuit Court below, holding that rules and regulations of commodities exchanges promulgated under the Act and the supervision of the Commodity Exchange Commission, and relating to extension of credit in the market, do not have the force and effect of law. would appear to be in direct conflict with the opinions of other Circuits holding that said rules and regulations so promulgated do have the force and effect of law. Specifically, the holding of the Circuit Court below is in direct conflict with those of the Seventh Circuit in Daniel v. Board of Trade of the City of Chicago, 164 F.2d 815, 118-19 (7 Cir. 1947), and the related case of Cargill, Inc. v. Board of Trade of City of Chicago, 164 F. 2d 820, 823 (7 Cir. 1947), cert. denied 333 U.S. 880, 68 S. Ct. 912, reh. denied, 334 U.S. 835, 68 S. Ct. 1344, and its more recent decision in Case & Co., Inc., v. Board of Trade of City of Chicago, 523 F. 2d 355 358 (7 Cir. 1975) as well as the decision of the Eighth Circuit in Cargill, Inc. v. Hardin, 452 F. 2d 1154, 1156 (8 Cir. 1971), cert. denied, 406 U.S. 932, 92 S. Ct. 1970.

In light of the prior observation by this Honorable Court in Ricci v. Chicago Mercantile Exchange, 409 U.S. 289, 293-294, 93 S. Ct. 573, 576 (1973), that commodities exchanges have the express statutory duty to enforce all rules and regulations relating to trading requirements (not otherwise disapproved by the Secretary of Agriculture), it is both necessary and desirable that this conflict be resolved.

This important question of federal law and the related question of the means and degree of affirmative action, if any, an investor must take to invoke the protection of the Act as a defense to an action brought by the violator have not been, but should be decided by the Supreme Court.

#### REASONS FOR GRANTING THE WRIT

This action was an action brought by Merrill Lynch as broker against one of its customers, E. B. Brooks, Jr. to recover an amount which Merrill Lynch claimed constituted a deficiency in Brooks' margin commodity account as due and owing under a commodity account agreement.

The transactions with regard to which the claimed deficiencies resulted were short positions in twenty-four (24) soybean meal futures contracts, and the transactions occurred on the Chicago Board of Trade which is a federally-licensed commodity exchange governed by the provisions of the Commodity Exchange Act, 7 USC § 1, et seq.

In affirming the Trial Court's opinion, the Court of Appeals held:

"In Investor's brief and during oral argument, this court's attention was directed to two Securities Exchange Act of 1934 opinions, Gordon v. DuPont Glore Forgan, Incorporated. 5 Cir. 1973, 487 F.2d 1260, 1262; and Goldenberg v. Bache & Company, 5 Cir., 1959, 270 F.2d 675, 681, where we declined to allow recovery by a stockbroker from an investor for the amount of the deficiency in his margin account. We believe that regulations promulgated by the Securities and Ex-

change Commission which have the force and effect of law pertaining to securities sufficiently differentiate those cases from this commodities case in which the futures market of short positions serves economically quite a different function in providing hedges to many facets of the commodity world. As such, they are inapplicable and are of no aid to a knowledgeable investor whose only complaint is that the broker, to investor's knowledge, was extravagant in the credit extended."

Since the Securities and Exchange Commission itself has authored no regulations governing the handling of margin accounts, the Court of Appeals is presumably referring to exchange rules and regulations governing extension of credit by members enacted pursuant to the self-enforcement provisions of the Securities Exchange Act of 1934 and under the general supervision of the SEC.<sup>1</sup>

Assuming this to be the case, the Court of Appeals has in effect held that exchange rules and regulations involving margin transactions in securities under the 1934 Act have the force and effect of law while exchange rules and regulations under the Commodity Exchange Act do not have the force and effect of law.

It is noted that there is some question as to whether or not the Court of Appeals even considered the Commodity Exchange Act in deciding its opinion, since no reference whatsoever is made to the Act nor is any reference made to the decisions of this Honorable Court regarding the Act or to other Courts of Appeals' decisions concerning the Act.

As was observed by this Court in *Ricci* v. *Chicago Mercantile Exchange*, 409 U.S. 293, 93 S. Ct. 573 (1973), Congress passed the "Grain Futures Act", 42 Stat. 998

(changed to the present Act in 1936, 49 Stat. 1491), "[r]ecognizing the public interest involved in '[t]ransactions in commodity (sic) involving the sale thereof for future delivery [futures]' and the burden upon Interstate Commerce imposed by 'sudden or unreasonable fluctuations in . . . prices.' "93 S. Ct. at 575, 409 U.S. at 291.2"

As in the case of the Securities Exchange Act of 1934, it is clear the Congress intended to promote the self-regulatory functions of commodities exchanges as "contract markets". See 7 U.S.C. § 7a (8).3

The Chicago Board of Trade is a contract market as defined by the Act, and so designated, and Merrill Lynch in executing trades in the subject soybean meal contracts and in maintaining short position in such futures, was, or acted as, a member of the contract market maintained and operated by the Exchange.

As a member, Merrill Lynch was bound by the rules and regulations of the Exchange. Daniel v. Board of Trade of the City of Chicago, 164 F.2d 815, 818-19 (7 Cir. 1947) (no separate writ history); (related case) Cargill, Inc. v. Board of Trade of City of Chicago, 164 F.2d 820, 823 (7 Cir. 1947), cert. denied 333 U.S. 880, 68 S. Ct. 912, reh. denied 334 U.S. 835, 68 S. Ct. 1344 (1948).

Indeed, even if Merrill Lynch was not itself a member of the Exchange, the rules and regulations of the Exchange are binding on Merrill Lynch so long as it acted through a member in its transactions. Cargill, Inc. v. Board of Trade of City of Chicago, 164 F. 2d at 823. Moreover, the Com-

<sup>&</sup>lt;sup>1</sup> It is possible the Court was referring to Regulation T promulgated by the Federal Reserve Board although such a reference is unlikely not only in view of the specific mention of the SEC, but also for reason that the reference to regulations is in the plurality.

<sup>&</sup>lt;sup>2</sup> The Court found federal regulation of futures trading to be constitutional under the Commerce Clause, Art. I § 8 cl. 3, of the Constitution in *Board of Trade of the City of Chicago* v. Olsen, 262 U.S. 1, 43 S. Ct. 470 (1923).

<sup>&</sup>lt;sup>3</sup> As amended February 19, 1968, Section 7a(8) provides: "[Each contract market shall] . . . enforce all bylaws, rules, regulations, and resolutions made or issued by it or by the governing board thereof or any committee, which relate to terms and conditions in contracts of sale to be executed on or subject to the rules of such contract market or relate to other trading requirements and which have not been disapproved by the Secretary of Agriculture pursuant to paragraph (7) of section 12a of this title. . . "

modity Account Agreement between Brooks and Merrill Lynch expressly provided that the subject transactions would be subject to the rules and regulations of the Chicago Board of Trade.<sup>4</sup>

Thus, it would seem that with such stipulation as part of the agreement or contract upon which Merrill Lynch based its recovery, the Chicago Board of Trade rules and regulations would constitute the law of the case even if they were otherwise not deemed to have the force and effect of law under the self-regulatory provisions of the Act.

It is respectfully submitted that the opinions of the Lower Courts in the instant case conflict with the prior decisions of the Seventh Circuit noted above and may well be at war with the decisions of this Court and in any event should not have repealed the Commodity Exchange Act by implication in entirely omitting any reference to the Act or these and other prior decisions.<sup>5</sup>

Alternatively, as a case of first impression, this Honorable Court should decide whether it is in the public interest that exchange rules and regulations promulgated under the supervision of the Securities and Exchange Commission should be given the dignity of law but that exchange rules and regulations promulgated under authority of the Commodity Exchange Commission (or its successor, the Commodity Futures Trading Commission) should not be

accorded such dignity, as expressed or not expressed by Congress, or by the courts in interpreting Congressional intent by means of something more than the blithe statement made by the Court of Appeals below.

Having so distinguished the force and effect of regulations governing commodities transactions from those governing transactions in securities, the Court of Appeals goes on to describe this case as one "in which the futures market of short positions serves economically quite a different function in providing hedges to many facets of the commodity world". While the meaning of this statement is not altogether clear, Petitioner gathers that the Court is saying that "short positions in futures contracts" are not "securities", and that the rationale and reasoning employed in cases involving securities are inoperative as to the facts of this case.

Petitioner has not heretofore contended, and is not now contending, that futures contracts are "securities". By the same token, if futures contracts are not "securities" both the contracts themselves and short positions in those contracts are "different" to some extent. Nevertheless, do such differences justify the abrogation of otherwise well-established principles of law?

Futures contracts are traded on exchanges, as are securities. Both represent a tangible interest in (other) property, both are conducive to active speculation, and at least by speculators, both are traded generally for purposes of short-term capital gain.<sup>7</sup>

<sup>&</sup>lt;sup>4</sup> The first paragraph of the agreement provides: Any and all transactions shall be subject to the constitution, rules, regulations, customs and usages of the exchange or market (and its clearing-house, if any), where executed.

This Court has implicitly recognized the self-regulatory function of the commodity exchanges and the rules and regulations of such exchanges in both Ricci v. Chicago Mercantile Exchange, supra, and Chicago Mercantile Exchange v. Deaktor, 414 U.S. 113, 94 S. Ct. 466. (1973) It is noted both these decisions hold that when violations of exchange rules and regulations have been alleged, the dispute should be referred to the Commodity Exchange Commission under the doctrine of primary jurisdiction to ascertain whether a violation has in fact occurred. However, it may be said that both the Lower Courts assumed arguendo that violations of exchange rules and regulations had in fact occurred, holding that such violations did not alter the result below.

<sup>6</sup> e.g. See Page 40 of Petitioner's initial appellate brief filed hereinbelow; the lead case so holding is Sinva, Inc. v. Merrill Lynch Pierce Fenner & Smith, Inc., 253 F. Supp. 359, 365-367.

<sup>&</sup>lt;sup>7</sup> Few commodities traders ever actually take delivery of the crop or crops represented by the contracts (e.g. Brooks has taken delivery on only one such contract), and, by the same token, many, if not most securities investors have only a passing interest in capital infusion and the ultimate fortune of the companies in which they invest, as distinguished from appreciable (and rapid) return on such investments (e.g. reference is made to the recent development and phenomenal growth of trading in options, in both securities and commodities alike).

The underlying purpose of both markets is identical in that both were created to facilitate the infusion and formation of capital, in one instance with regard to agricultural crops and other "raw" goods and, in the other instance, to promote the infusion and formation of capital for either making finished products out of those and other natural resources and for distribution of both finished and unfinished goods. In a word, the fundamental purpose of both markets is that of speculation and the federal regulatory scheme as to both markets was intended by Congress to permit the speculation essential to these markets, and thus to our society, recognizing at the same time the need to prevent speculative abuse and excess which, if left uncontrolled, might destroy not only the markets themselves, but the segments of our economy serviced by those markets, which in turn would impair the health of the general economy and the public welfare.

No one disputes that this is a case of speculative abuse. What has not been decided is whether the abuse present here is condoned or prohibited under the Act, or exchange rules and regulations promulgated under the Act and supervision of the Commodity Exchange Commission, and if the given abuse is prohibited, on whom the burden of that prohibition must fall.

The instant case entails the rules and regulations of the Chicago Board of Trade, and its Clearinghouse, as well as the customs, usages and practices relating to such contract market pertaining to the handling of margin transactions and customer accounts and more particularly the rules and procedures concerning maintenance margins and maintenance margin calls. The rules and regulations specifically involved are Rule 210 of the Chicago Board of Trade, Regulations 1822 and 1822-a of the Chicago Board of Trade and paragraph "c" of Rule 928 of the Chicago Board of Trade and Clearinghouse.8

The relevance of these rules and regulations to the transaction in question was recognized by the Court of Appeals as follows:

"... As the price of soybean meal increased... Rule 210 and Regulation 1822, ¶ 14 of Chicago Board of Trade necessitated that Investor increase the balance in his margin account. This increase is called 'maintenance margin'... Merrill Lynch did not notify the Investor on April 12, 1973, the day his margin account became insufficient or 'undermargined', and not until May 1, 1973, did it demand that Investor deposit the contractually required 'maintenance margin'. Despite this failure to make timely demand...

"... Merrill Lynch proceeded on May 9, under its Commodity Account Agreement with Investor to cover Investor's twenty-four contracts and liquidated his margin account at an indebtedness of \$198,262. This liquidation occurred later than it could have had the demand for maintenance margin been made on April 12. Rule 209 of the Chicago Board of Trade allows reasonable time to meet such a demand which is interpreted to be one hour in usual circumstances." 548 F.2d at 616.

As discussed above, the Court of Appeals held that commodity exchange rules and regulations do not have the force and effect of law, despite prior decisions to the contrary. See Cargill, Inc. v. Hardin, 452 F.2d 1154, 1156 (8 Cir. 1971), cert. denied, 406 U.S. 932, 92 S. Ct. 1770 (1972) ("Trading in commodities futures is regulated by the Secretary of

<sup>8</sup> See Appendix C. At trial, Merrill Lynch was unable to identify Rule 928 or Paragraph "c" thereof as a rule or regulation of either the Chicago Board of Trade or its Clearinghouse, objecting to

admission of a copy of said Rule as an exhibit, and said Exhibit was not admitted by the Trial Court. This does not alter the fact that Rule 928 is a Rule of the CBOT Clearinghouse, and therefore part of the law of the case.

<sup>9</sup> In Ricci v. Chicago Mercantile Exchange, this Honorable Court said: "Contract markets must file with the Secretary their bylaws, rules and regulations, and have the express statutory duty to enforce all such prescriptions (1) 'which relate to terms and conditions in contracts of sale . . . or relate to other trading requirements, and which have not been disapproved by the Secretary of Agriculture pursuant to his statutory authority, id § 7a(8) . . ." 409 U.S. at 293-294, 93 S. Ct. at 575-576. (Emphasis added).

Agriculture pursuant to the provisions of the Commodity Exchange Act... and must be conducted only on a designated contract market in accordance with the market rules."); Case & Co., Inc. v. Board of Trade of City of Chicago, 523 F.2d 355, 358 (7 Cir. 1975) ("'rules' adopted by the Board's membership and 'regulations' adopted by its directors govern trading in commodities futures on the exchange and are incorporated into every contract'"). 10

Even if the Fifth Circuit is correct in its holding and correspondingly the Seventh and Eighth Circuits are in error, and commodity exchange rules and regulations do not have the force and effect of law, the Court of Appeals was still confronted wit. such rules and regulations nevertheless being "the law of the contract". It disposed of this problem by focusing its attention on Brooks' knowledge of the condition of his account, and endorsement of the Trial Court's conclusions regarding "consent" and "ratification", thereby posing and holding that a customer having knowledge of margin violations has an affirmative duty to complain of the violations at the time they are occurring, not to establish Broker's liability, but rather to excuse such violations unless the customer has taken affirmative action at the time the violations occur.<sup>11</sup>

Petitioner is not here contending that he should recover either the amount which constituted his initial margin (\$24,000.00) nor the funds otherwise in his account, there for the purpose in part of satisfying additional maintenance requirements. Instead, it is the broker, which, having failed to properly maintain the account within the scope of its agency and as a fiduciary, carried the customer in violation of exchange rules and regulations, and further failed to make a timely margin call. The Lower Courts have excused

broker's conduct and permitted broker to recover an amount as damages stemming directly out of those violations, and broker's negligence, principally for the reason that Brooks was "at all times aware of the condition of his account" such that the giving of the otherwise required margin call was found to be "unnecessary." 12

The Lower Court findings are due to a fundamental misconception of the nature and purpose of a margin call. While it could be said that a margin call is a means of advising a customer of the condition of his account, a margin call is by nature essentially a demand that additional funds be placed as security for a position, or, absent the placing of such additional funds, that the position be liquidated. The placing of a margin call is intended to compel the customer to make such an election, and failing an election by the customer-borrower within a reasonable time, then enabling and compelling the member-lender to liquidate the customer's position. Adherence to the procedure protects the broker's position as both agent and fiduciary, avoiding altogether possible conflict as between lender and borrower. This procedure, established by the rules and regulations of the Chicago Board of Trade, is designed to be self-enforcing and to preclude a controversy such as that presented in the instant case. In the absence of such a procedure, a member-broker might well be placed in the position of having to make the election of acting to protect its own interests, as opposed to continuing to act to protect the interests of its customer in its role as a fiduciary. This, of course, is precisely what occurred in the instant case.

"The relationship between broker and customer is fiduciary in its nature. The legal incidents of that relationship are well-established in existing law. They are of the same character as those which pertain to agents to whom money or other property is entrusted for purposes of the agency. In the performance of his duties, the broker is held to the same high standard of conduct

<sup>&</sup>lt;sup>10</sup> See also Senate Report No. 947 regarding P.L. 90-258 amending the Act in 1968, 2 U.S. Cong. & Admin. News '68, pps. 1674-1676, 1681.

<sup>&</sup>lt;sup>11</sup> Cf. Baker v. Edward D. Jones & Co. C.F.T.C. Docket No. R 76-4 (December 6, 1976), CCH Com. Futures Law Rpts., Current Vol. § 20,241.

<sup>&</sup>lt;sup>12</sup> Cf. Gordon v. DuPont Glore Forgan Inc., 487 S. 2d 1269, 1262 (5 Cir. 1973), cert. denied 417 U.S. 946, 94 S Ct. 3071 (1970).

as the law imposes upon attorneys, administrators, executors, guardians, bankers, public officials, and other persons vested with fiduciary powers. He is required to exercise the utmost fidelity and integrity. He is under a duty to act solely for the benefit of his principal in all matters connected with his agency....

"It is common law rubric that when one is engaged as agent to act on behalf of another he must do just that. He may not bring his own interest into conflict with his principal's. If he does, he must explain in detail what his self-interest in the transactions is in order to give his principal an opportunity to make up his mind whether to employ an agent who is riding two horses. This requirement has nothing to do with good or bad motive. In these circumstances, the law does not require proof of actual abuse. The law guards against the potentiality of abuse which is inherent in a situation presenting conflicts between self-interest and duty to principal or client..." Loss, Securities Regulation, Vol. II, Ch. 7D, page 1216 (1962 ed.).

As observed by Loss, and as held by this Court more than 100 years ago, the law "acts not on the possibility that, in some cases, the sense of that duty may prevail over the motives of self-interest, but it provides against the probability in many cases, and the danger in all cases, that the dictates of self-interest will exercise a predominant influence, and supersede that of duty." *Michoud* v. *Girod*, 4 How. 503, 555 (1846).

The Trial Court and the Court of Appeals did not neglect to consider Merrill Lynch's conduct in the light of its role as a fiduciary; to the contrary, the Courts below refused to consider whether Merrill Lynch was (or was supposed to be) acting as a fiduciary for Brooks in handling his account.<sup>13</sup>

In this connection, it is essential to note here Merrill Lynch's contentions in the Courts below that (1) the terms and provisions of commodity account agreements are binding on customers, but not on Merrill Lynch; (2) that the rules and regulations of the Chicago Board of Trade are designed to protect member-brokers such as Merrill Lynch, not to protect customers such as Brooks; and (3) that margin call procedures generally are designed to protect only brokers, not to protect customers.

Astounding as it may be that the Lower Courts failed to even chide Merrill Lynch for such contentions by way of dicta or passing comment, this omission is dwarfed by the like refusal of both the Trial Court and the Court of Appeals to inquire, or to permit inquiry, as to Merrill Lynch's knowledge of the violations at the time of their occurence. At trial, Merrill Lynch professed lack of knowledge as why the margin call was not made on Brooks when first due, or on each day thereafter until twenty (20) days after a margin call would first have been due, and each of its witnesses professed lack of knowledge of Brooks' account at the same time professing that such failure was a result of mistake, lack of knowledge, inadvertence or someone else's responsibility. In almost the same breath, Merrill Lynch established Brooks' "daily knowledge" of the condition of his account by testimony of its witnesses that Brooks was in its local office "almost daily" discussing the price action as to his positions with its account executive and that he knew the condition of his account "to the penny". The importance of this curious testimony was acknowledged by the Court of Appeals, 548 F.2d at 616

<sup>&</sup>lt;sup>13</sup> The Trial Court refused to submit Brooks' requested issues inquiring as to whether or not Merrill Lynch had breached its fiduciary duty to Brooks in failing to make a timely margin call, in carrying his account in an undermargined condition, in failing to make a timely liquidation of his account, in failing to otherwise advise him as to when and under what circumstances a margin call would be made, or in failing to otherwise advise

him when and under what circumstances the account would be liquidated. Having refused such requested issues, the Trial Court then failed to even mention the term "fiduciary" in its opinion or otherwise discuss the duties of broker to customer despite Petitioner's repeated contentions before, during and following trial that a fiduciary relationship should and did exist and that Merrill Lynch had breached its fiduciary duty; the Court of Appeals entirely disregarded this complained error first by silence, and secondly by specifically endorsing and approving the special verdict device and issues submitted by the Trial Court to the jury.

27

("In fact, Investor went to Merrill Lynch's local office daily to check on his commodities transactions.").

The clear implication in the opinions below is that Brooks had superior knowledge of the condition of his account (... "Brooks was a sophisticated and knowledgeable investor who carefully followed his account with greater acumen than that demonstrated by his broker", 404 F. Supp. at 907), and both Courts apparently felt that an inquiry into Merrill Lynch's knowledge regarding the condition of the Brooks account would be of no significance and irrelevant. 14

Petitioner respectfully submits that it was fundamental error for the Courts below to consider only his knowledge of the transactions and the violations in connection therewith, wholly failing to consider both broker's contemporaneous knowledge of both the condition of his account and the accompanying violations of exchange rules and regulations.

Alternatively, Petitioner respectfully submits that Merrill Lynch's knowledge was established by its own testimony in the underlying record, in turn establishing that Merrill Lynch knowingly failed to make a timely margin call and knowingly carried Brooks' short position without proper and adequate margin in knowing violation of the rules and regulations of the Chicago Board of Trade and its Clearinghouse and the customs and practices thereof.

The circumstances then confronting this Court would not be those of a knowing, sophisticated investor dealing with an unknowing and unsuspecting broker. To the contrary, the circumstances then presented would be those of a broker which independently, for whatever reasons of its own, 15 knowingly extended prohibited credit to the customer, or circumstances in which broker and customer tacitly (or expressly) agreed to disregard those same exchange rules and regulations governing the extension of credit. 16

Had Brooks and Merrill Lynch expressly agreed that Merrill Lynch would extend credit initially to Brooks, or thereafter continue to extend credit to Brooks, without regard to either initial or maintenance margin requirements set forth by the rules and regulations of the Chicago Board of Trade, this Honorable Court would scarcely countenance Brooks' raising such violations as a defense; however, at the same time, under this circumstances, or under the circumstance that Merrill Lynch unilaterally and knowingly violated such rules and regulations, would this Honorable Court (or should any other Federal Court) permit or enable Merrill Lynch to obtain the relief it has obtained in the Courts below. Again, the question must necessarily be posed in the hypothetical since the requested inquiry as to the knowledge of Merrill Lynch was not permitted, and the requested findings not made or considered.

<sup>14</sup> The Trial Court refused to submit Brooks' requested issues inquiring as to whether Merrill Lynch had willfully failed to give Brooks a margin and maintenance call when due, willfully carried Brooks' without proper and adequate margin, or willfully failed to comply with the rules, regulations, customs and usages of the Chicago Board of Trade. The Court of Appeals entirely disregarded the complained error, not only by means of silence in omitting to treat the claimed error in its opinion, but further by specifically approving and endorsing the special verdict device and the issues as submitted by the Trial Court. Cf. Goodman v. Benson, 286 F. 2d 896, 900 (7 Cir. 1961).

<sup>15</sup> It is noted historically that Brooks had paid Merrill Lynch approximately \$85,000.00 in commissions while realizing a net return of only approximately \$15,000.00, in his commodity trading activities. Moreover, in connection with another series of transactions completed, just prior to the date Brooks took out the short positions in question, Brooks had had difficulty in obtaining funds to cover his position, and had advised that the funds on account were "all he had" to finance the subject transactions. (Merrill Lynch attempted to minimize this testimony by contending that Brooks made similar remarks on earlier occasions).

Neither Merrill Lynch nor Brooks contended or even suggested that there was either express or tacit agreement regarding carrying of the account or withholding of timely margin call for the twenty (20) days preceding the date the margin call was initially made. Indeed, Brooks testified that he had asked the Merrill Lynch representative why he was not receiving a margin call, such testimony not being refuted by Merrill Lynch. It is not here suggested that Petitioner either expressly agreed with Merrill Lynch to disregard exchange rules and regulations or, of course, that Brooks actively sought to induce such violations at any time prior to the May 1, 1973 margin call.

The Trial Court, finding that the law of the State of New York governed the contract, further found that "[u]nder New York law every violation by a broker of a statutory command or prohibition or of a rule of an exchange does not result in the inability of a broker to enforce civil liability on a customer." 17

The New York cases cited as authority for such proposition are Irving Weis and Co. v. Offenberger, 220 NYS 2d 1001, and Nichols & Co. v. Columbus Credit Corp., 204 Misc. 848, 126 NYS 2d. 715, aff'd. 284 App. Div. 870, 134 NYS 2d. 590. Unfortunately, the Trial Court's conclusion about applicable New York law does not embrace the entire state of the law in New York; for example, in Nichols, supra, the principal case relied on by Merrill Lynch in the Courts below, the state court said:

"It has come to be recognized in recent years that margins in speculative accounts, although chiefly for the broker's protection as security for credit risks involved in acting for its customer, have a relation to public interest because requirements of large margins are at least believed to have some effect in checking speculation of a nature and extent deemed contrary to public interest and a broker who persistently and intentionally is too indulgent with a customer in respect of margin doubtless will find himself in trouble with public authorities charged with the duty of enforcing such statute and regulation or with the governing body of his exchange charged with the duty of enforcing the rules of such exchange ... The customer is the one who is speculating not the broker... I do not say there cannot possibly be circumstances under which a broker could be held liable for damages actually shown to have resulted to the customer from the broker's failure to require margin, I merely say that mere failure to comply with

the rule in question does not impose upon the broker absolute liability for subsequent market fluctuations."18

Indeed, it emerges that the actual rule in New York is that violation of exchange rules and regulations standing alone does not establish liability, and that the additional requirement is that the customer be able to show that he has been damaged by such violation, the latter being a well-established principle of law applicable to almost any complaint relating to both tortious acts and breach of fiduciary or contractual duties.<sup>19</sup>

The New York "rule" has been so clarified by comment in later cases; for example, in *Grandbery*, *Morace & Co.* v. *E. L. Bruce Co.*, 308 NYS 2d. 970 (Sup. Ct. 1969), the state court observed:

"However, proof of the mere violation of the statutes or rules does not necessarily import liability or imply a defense [citing Nichols and other cases]. As these cases hold, causally-related damages must be shown." (Emphasis added).

Moreover, New York courts have consistently held that federal law may serve as a defense to a claim based on New York law. See Standard Bred Owners Ass'n., Inc. v. Yonkers Raceway, Inc. 35 Misc. 2d 1081, 232 NYS 2d 346 (Sup. Ct. 1962) aff'd. mem. 20 A.D., 2d 628, 245 N.Y.S. 2d 956 (App. Div. 1963; Remington Rand, Inc. v. International

<sup>17</sup> Petitioner finds it somewhat contradictory that New York law was deemed to govern the contract simply because the account agreement so provided while at the same time the Trial Court apparently felt free to disregard the express language noted in the agreement requiring adherence to exchange and clearinghouse rules and regulations.

<sup>18</sup> To the same effect, see Weis v. Offenberger, supra, at page 1003.

These New York cases generally involve provisions regarding overextension of credit; here, Rule 210 and ¶7 of Regulation 1822-A prohibit any extension of credit although an extension of credit has not occurred, nor is the customer relieved of liability "... if the member in the exercise of ordinary care has been unable to close the account without incurring such deficit or undermargined condition." [¶14 of Regulation 1822-A]

<sup>19</sup> Most, if not all of the New York cases relied on by Merrill Lynch in the Courts below related to the broker's failure to obtain the required initial margin from customers in securities transactions. These cases do not involve the failure to make a timely margin call. It is interesting to note as well that the Trial Court relied principally on these decisions in securities cases while the Court of Appeals noted that margins in commodities transactions serve quite a different function.

Bus. Mach. Corp., 167 Misc. 108, 3 N.Y.S. 2d 515 (Sup. Ct. 1937) and cases cited therein at 3 N.Y.S. 3d 522.

This rule has been held by the New York courts to apply in margin cases; for instance, in E. F. Hutton & Co. v. Weinberg, the state court indicated that the rule would be imposed where the broker "induced" the customer to engage in trades with the broker, or ". . . aided and abetted in violating the margin requirements relating to [the] transactions . . . .", or where the customer could show ". . . causal or proximate relationship between the alleged violation of the law and his claimed damages."

(Sup. Ct. 1964), 151 N.Y.L.J. No. 40 page 16; CCH Fed. Sec. L.Rep ¶91,332, p. 94, 407 ('61-'64 Transfer Binder).<sup>20</sup>

At the same time, the Courts below studiously disregarded the prior decisions of brethren Federal Courts most likely to be familiar with New York state law and the reconciliation of New York law with pertinent Federal Law, i.e., the Second Circuit and the District Courts of New York.<sup>21</sup> Perhaps the most controversial of these decisions reconciling applicable New York law with Federal Law in broker-customer suits concerning margin violations is Pearlstein v. Scudder & German 429 F. 2d 1136 (2 Cir. 1970), cert. denied, 401 U.S. 1013, 91 S. Ct. 1250 (1971), (second appeal) 527 F. 2d 1141 (2 Cir. 1975), referred to as Pearlstein I and II, respectively. Pearlstein I held that customer could establish liability against broker for violation of federal margin requirements notwithstanding customer's contemporaneous knowledge of violation and notwithstanding prior stipulations of settlement and confession of judgment alleged by the broker to constitute consent, waiver, ratification and estoppel. The case involves securities transactions, and violations of regulation T and Section 7(e) of the Securities Exchange Act of 1934.<sup>22</sup>

Subsequent to Pearlstein I, Congress added Section 7(f) to the 1934 Act and the Federal Reserve Board promulgated Regulation X, leading the Court to question the "viability of the rationale of our prior holding", as noted in Pearlstein II, 527 F.2d 1141, 1145, footnote 3.<sup>23</sup>

Pearlstein I and II are nevertheless pertinent to this case by reason of the conclusions that (1) "[u]nder New York law, a party to a contract who renders his performance illegal by his own fault appears to be liable for the breach ...";<sup>24</sup> (a) that New York courts have held that "federal law may serve as a defense to a state claim but may not be utilized as the basis for an affirmative recovery."<sup>25</sup>; (3) that Irving Weis & Co. v. Offenberger, supra, and similar New York cases deal only "with the broker's right to sue for the

<sup>&</sup>lt;sup>20</sup> Cf. Meyer v. Shields & Co., 25 A.D. 2d 126 (Sup. Ct., App. Div. First Dept. 1966), in which the Appellate Division reversed the Supreme Court's dismissal of a customer's action based on the finding that the customer had participated in the margin violation, observing "[i]t is now well established that where one violates a legislative enactment by doing a prohibited act and thereby causes injury to another, the latter has a civil right of action if one of the purposes of the statute was to protect interests similar to his own. 2 Restatement, Torts § 286 (1934)." (This case involves violation of Regulation T and such a customer would presumably be unable to establish liability now in light of Regulation X).

e.g. Seligson v. New York Produce Exchange, 378 F. Supp. 1076 (S.D.N.Y. 1974) holding that "[t]he regulatory scheme which had been established by this chapter [the Commodity Exchange Act] is designed to protect investors and to police those who work in the marketplace . . . the prime purpose of the Act [is to insure] fair practice and honest dealing in commodity exchanges and provide a measure of control over those forms of speculative activity which demoralize the markets to the injury of producers and consumers and the exchanges themselves . . . "378 F. Supp. at 1086.

<sup>&</sup>lt;sup>22</sup> Regulation T of the Federal Reserve System, 12 C.F.R. § 220.4 (c) (2); Section 7(c) of the 1934 Act, 15 U.S.C. § 78g(c)

<sup>&</sup>lt;sup>23</sup> 15 U.S.C. § 78g(f); regulation X, 12 C.F.R. § 224 (1975). These provisions make it unlawful to obtain credit in violation of the margin requirements.

<sup>&</sup>lt;sup>24</sup> Dolman v. United States Trust Co., 206 Misc. 929, 134 N.Y.S. 2d 508, 511, aff'd, 1 A.D. 2d 809, 148 N.Y.S. 2d 809, rev'd on other grounds, 2 N.Y. 2d 110, 157 N.Y.S. 2d 537, 138 N.E. 2d 784; Restatement of Contracts §§ 457, 458.

<sup>25 429</sup> F 2d at 1144.

original contract price..."26 and (4) that under New York law "a plaintiff who fails to avoid the consequences of a tort is disabled from recovering those damages which he could have reasonably avoided."27

It is noted that the Second Circuit rejected application of the last-stated principle, observing:

"However, we fail to see how the principle is applicable here and how we can charge Pearlstein with any obligation to divine the course of the market at any particular time. Armed with hindsight, we can now characterize the market as obviously declining, but how can we charge Pearlstein with this prescience." Ibid.

It is important to note here how the circumstances presented in *Pearlstein I* and *II* are dissimilar from those in the instant case; as succintly stated by Judge Friendly in his dissent, Pearlstein "bought the bonds against Defendant's advice, refused to sell them on its urging, remained silent when Defendant was pressing for payment, and settled his liability after having had legal advice. Equity would leave the loss where it lies" 429 F.2d at 11.49. In the instant case, Brooks placed with Merrill Lynch not only sufficient funds to cover the initial margin requirements, but left on deposit with Merrill Lynch additional funds to cover possible maintenance margin requirements, advising that the totality of such funds was "all he had". Here, it was Merrill Lynch which failed to make a timely maintenance margin call (which again would have required a decision by Brooks or failing this, placed Merrill Lynch in a position to liquidate the account as provided by the Rules); here, it was Merrill Lynch which after finally having made the margin call some twenty (20) days late, in a highly volatile market, and upon being advised by the customer that he could not obtain the funds to meet the margin.

nevertheless requested that he make further efforts to obtain such funds; and here, it was Merrill Lynch which prepared a letter for Brooks' signature as a basis for continued extension of credit. Here, the brokerage firm has sought (and succeeded below in) shifting the entire loss to Brooks by showing only that Brooks, knowing the "condition" of his account could have minimized "his" losses by ordering liquidation.

The basis for shifting the loss from Merrill Lynch to Brooks is predicated on the consent and ratification findings made by the Trial Court and impliedly, if not expressly, approved by the Court of Appeals. The Courts below found that Brooks "consented" to the negligence of Merrill Lynch when . . . "by his neglect, silence, or inaction, he [failed] to complain with knowledge of the existence of a right to complain, for a period of time in excess of the time within which a person or (sic) ordinary prudence under the same or similar circumstances would have complained."28

This "consent" finding is not only invalid for the reason that the jury could simply have concluded that Brooks was negligent and yet such finding has been interposed as a bar to Brooks complaining as defendant of the negligence of the plaintiff, but further for the reason that finding of "consent" in this context places on customers an affirmative duty to enforce, greater than the duty imposed on exchange members to comply with, rules and regulations of the Chicago Board of Trade.<sup>29</sup>

However appropriate such a finding might be in an action brought by a customer for funds previously paid by the customer to the broker, such a finding is altogether inappropri-

<sup>26 429</sup> F 2d at 1141, footnote 9, and 429 F. 2d at 1144, footnote 12.

<sup>&</sup>lt;sup>27</sup> 527 F 2d at 1145, citing McClelland v. Climax Hosiery Mills, 252 N.Y. 347, 358-59, 169 NE 605, 609-10 (1930), 28 Yale Law Journal 827 (1919), and C. McCormick Damages 128 (1935).

<sup>&</sup>lt;sup>28</sup> The jury made a finding that Brooks had consented to Merrill Lynch's failure to make a margin call prior to May 2, 1973 and to liquidate his account prior to May 9 and 11, 1973 based on the Trial Court's express instruction containing the quoted language.

While the rules and regulations of the Chicago Board of Trade prohibit extension of credit, there is apparently no provision equivalent to Section 7(f) of the Securities Exchange Act of 1934 or Regulation X of the Federal Reserve Board. This suggests that the primary, if not exclusive, responsibility for compliance with such rules and regulations is placed on member-brokers such as Merrill Lynch.

ate when, as here, it excuses a broker of its otherwise unexplained violations of exchange rules and regulations governing the transactions in question and breaches of its duty to its customer, and simultaneously enables broker to fail to account for its failure to mitigate the losses and damages it seeks to impose upon the customer.

The Trial Court, perhaps recognizing the otherwise fatal defect in the consent finding made by the jury<sup>30</sup> combined such finding with *its* finding that Brooks "acting with full knowledge" signed the Merrill Lynch letter of May 7, 1973, and that such action constituted ratification as a matter of law by Brooks of Merrill Lynch's conduct in its entirety. This ratification "finding" by the Trial Court as impliedly, if not expressly, approved by the Court of Appeals cannot stand for the following reasons:

(1) The only finding made by the trier of fact as to Brooks' knowledge was that he had knowledge of the right to complain, and (2) such knowledge combined with general knowledge of the condition of the account and of maintenance margin requirements cannot be equated into knowledge of all material facts as a matter of law, in the absence of an express jury finding, especially when the writing which purports to constitute the act of ratification contains no language manifesting such express intent, and (3) the letter was an instrument executed altogether for another stated purpose and (4) was obtained under circumstances suggesting duress, if not coercion.<sup>31</sup>

Merrill Lynch breached its fiduciary duty in failing to disclose to Brooks all material facts as to why it was securing Brooks' signature on the letter it prepared.<sup>32</sup> In the absence of such disclosure, Merrill Lynch also invalidated the very act of ratification it was seeking to secure. See *Horner v. Ferron*, 362 F2d 224 (9 Cir 1966). cert. denied 385 U.S. 958, 87 S. Ct 397. Moreover, said failure to disclose (if not overt misrepresentation concerning) the true purpose of the letter is almost certainly a violation of the Commodity Exchange Act. See 7 USC 6b (C). Cf. *Bibb* v. *Allen* 149 U.S. 481, 13 S. Ct. 950 (1893); *Irwin* v. *Williar*, 110 U.S. 499, 4 S. Ct. 160 (1884).

However outmoded the rationale employed by the Third Circuit in *Pearlstein I* might otherwise be, as noted by the Third Circuit itself in *Pearlstein II*, the court recognized and thoughtfully addressed the dilemma of a customer being confronted with an appreciable financial loss in his account in deciding whether to unequivocally make the loss his own by ordering liquidation or agreeing to an arrangement proposed by the broker to delay, if not preclude, the losses in question:

"Even apart from the continuing ability of Scudder & German to liquidate the bonds on Plaintiff's account, we think that the stipulations do not bar this suit. Assuming that plaintiff and defendant both believed that it was impossible for defendant to sell the bonds after their delivery to the Bank, the plaintiff's primary

<sup>30</sup> Petitioner below at all times objected to the propriety of the consent issue submitted in that an affirmative finding by the jury would only establish that Petitioner was negligent and that his negligence did not serve to excuse the violations or bar him from asserting the negligence of Merrill Lynch as a defense to its recovery.

of May 7, 1973 with the understanding that the letter was to be presented to the Chicago Board of Trade. While Merrill Lynch acknowledges that the letter was prepared and signed for this purpose, Merrill Lynch never presented the letter to the Chicago Board of Trade and instead proceeded to liquidate Brooks' positions. Merrill Lynch, in failing to use the letter for its understood purpose, breached its fiduciary duty to Brooks, but the Courts below refused to consider or even acknowledge that duty.

<sup>32</sup> It is curious to say the least that a man who declined to order liquidation of his positions, stating at the same time he did not have sufficient funds to meet a margin call, would voluntarily execute a letter acknowledging his indebtedness with the understanding that his positions were going to be liquidated by Merrill Lynch at the first opportunity to do so. Merrill Lynch interoffice correspondence states that the only reason why the indebtedness was not specified was because the market was "up the limit", preventing liquidation of the positions. Surely, a sophisticated and knowledgeable investor such as Brooks has been characterized hereinbelow would never execute a letter under such circumstances. Yet Merrill Lynch maintained that Brooks did sign the letter of May 7 with full knowledge, not for the purpose of having the jury so find by factual determination, but as found by the court as a matter of law.

motive to answer into the stipulation was undoubtedly the desire to gain enough time to meet his debt, thus avoiding an immediate judgment which might precipitate his bankruptcy or at least cause him serious financial strain. Nevertheless, it was defendant's very failure to sell the bonds on time which produced this financial difficulty on the part of the plaintiff, for if the Lionel bonds, at least, had been sold seven (7) days after their purchase date, they would have yielded a gain rather than a loss. Thus if plaintiff did waive any of his rights, he appears to have done so under financial pressures directly resulting from defendant's violation of Regulation T . . . Here it is difficult to say that Pearlstein's waiver was knowing, given the apparent lack of any inducement to give up his rights other than financial pressure. But if the waiver were knowing, it would not secure some desirable end, such as aribtration, easily compatible with the broad purpose of the Act, but would instead serve only to legalize the very extension of credit which the margin requirements seek to prevent and which suits such as this one serve to discipline. Indeed, brokers could routinely extend credit beyond margin simply by delivering bonds to third-party lenders before they were paid for by the customer, and then immediately commencing suit against the customer for the difference, obtaining a waiver in return for a stay of judgment." 429 F. 2d at 1143.

The "rule" established herein by the Courts below embraces practices which go far beyond the practice the Court in *Pearlstein* refused to endorse.

According to the courts below, brokers can routinely extend otherwise impermissable credit to their customers, having only to show that the customers were familiar with the condition of their account, and thus aware of the extension of credit, and that the customers were aware and familiar with the rules and regulations prohibiting the credit extended, with perhaps a further showing that the customer upon being later confronted with a deficit in his account, was afforded the opportunity to authorize liquidation, or have liquidation conducted without authorization.

or to execute a letter for the ostensible purpose of seeking authority for continuing the extension of credit . . . and the customer having selected the latter . . . only to have such account immediately liquidated and the letter then employed for the purpose of showing ratification of a broker's conduct.

Embracing such a practice defeats in toto the purpose of exchange rules and regulations prescribing margin requirements, since such requirements expressly prohibit the extension of any credit by broker-members to customers.<sup>33</sup>

The entire thrust of the decisions below rests on the finding that Brooks could have mitigated, if not prevented, the losses to the account by ordering a buy-in of contracts to "cover" the short positions. The flaw in this reasoning is that it ignores entirely consideration of whether Merrill Lynch had both a related and an independent duty to either prevent or mitigate the losses in the account. Apparently the Courts below were persuaded that Merrill Lynch was absolved of any such duty in light of the findings that Brooks by "silence, inaction or neglect" had failed to complain with knowledge of the right to complain, i.e., failed

<sup>33</sup> The margin requirements for acquiring positions in futures as a rule require that five (5) to ten (ten) percent of the value of the contract or contracts on which positions are taken. The broker does not "put up" the balance of the value of the contract, nor does anyone else. Margin levels are set by the Board of Trade according to the actual or anticipated degrees of speculation as to the given commodity (or more particularly contracts for the future delivery of that commodity in or for a given month). Maintenance margins, on the other hand, relate to the price activity relative to a given position. When speculators find themselves unable to meet margin requirements, they are removed from the market. For example, in this instance, Brooks if and when unable to meet a margin call would ordinarily have been compelled to cover his position by buying contracts at a lower price or have the positions liquidated, but for the extension of credit by Merrill Lynch. Thus the extension of credit perforce defeated the market mechanisms employed by the Board in setting margin levels, and the additional market mechanism relating to maintenance margin requirements, injecting unnecessary speculation into the trading of July. 1973 soybean meal contracts.

to take affirmative action to compel Merrill Lynch to close the account and accepting his pre-existing losses.<sup>34</sup>

Merrill Lynch contended successfully that it was relieved from giving a margin call to Brooks under the terms of the commodity account agreement and that it had no obligation to either give such a call or liquidate the account under exchange rules and regulations, thus obtaining the finding that it had no independent duty, or duty as a fiduciary, to prevent or minimize losses in the account.

The provision relied on by Merrill Lynch in the account agreement simply authorizes Merrill Lynch to liquidate positions in the account without notice or additional demand whenever it deems it necessary for its protection, listing several instances in which a call or demand would either be unfeasible or impracticable.<sup>35</sup>

34 Had Brooks insisted that a margin call be given on April 16, 1973, the date his additional funds on deposit were altogether exhausted, his realized losses would have been in excess of \$52,000.00. While it can certainly be said that Brooks should have appreciated that he might experience losses in such an amount, it being equally clear that he had at least made provision for adverse movement of the contracts to such extent, it could hardly be said that he or any other investor would be particularly anxious to accept such losses.

It is noted that the prolonged upward price movement in July 1973 soybean meal contracts was generally conceded to be unprecedented, and a possible explanation for the market movement has come to light in light of recent Wall Street Journal disclosures concerning manipulation of soybean meal trading on the Chicago Board of Trade, including Federal indictments of a number of soybean meal traders on the CBOT exchange, relating to violations of the Act and exchange rules and regulations.

This is not to suggest that Merrill Lynch was a participant in such manipulative activity and indeed both it and other of its customers may have been victims as well of such activity.

At the same time, it is noted that the price movement of the soybean meal contracts was otherwise inexplicable and Brooks' knowledge of historical activity in this commodity amply justifies his conviction that the price movement would not only return to his favor, but should have done so prior to May 1, 1973.

35 This provision, in granting Merrill Lynch the right to unilaterally act for its own protection would seem to afford Merrill Lynch a superior means to mitigate, if not prevent, account losses, rather than excusing Merrill Lynch from the duty to do so. See Appendix D-2, third paragraph.

Merrill Lynch then pointed to Rule 209 of the CBOT as standing for the proposition that although brokers are authorized to make demand for additional margin, the failure of the customer to deposit additional funds in response to the demand does not obligate the broker to liquidate the customer's positions. Rule 209 has nothing whatsoever to do with margins, or the margin requirements of the Chicago Board of Trade.<sup>36</sup>

The Court of Appeals misapprehended the subject matter and purpose of Rule 209, and thus its applicability to this case. The Rule provides that Exchange members may ask a customer to provide additional funds over and above those funds required for margin purposes as additional protection for the broker in light of his ultimate liability on the contract.<sup>37</sup>

Merrill Lynch justified its handling of the account wholly on its unilateral authority to liquidate without notice as provided in the account agreement and the discretionary authority it claimed is granted by Rule 209, and it was fundamental error for the Courts below to endorse Merrill Lynch's purported reliance on the misconstruction of these two provisions enabling Merrill Lynch not only to engage in some proscribed activity but further relieving Merrill Lynch altogether of its duty to prevent or mitigate account losses.<sup>38</sup>

<sup>&</sup>lt;sup>36</sup> According to sworn testimony by the Administrator of the Office of Investigations and Audits of the Chicago Board of Trade, Robert C. Thinnes.

<sup>&</sup>lt;sup>37</sup> These provisions, which are intended merely to provide additional protection to the broker, should not have been so construed as to enable Merrill Lynch not only to evade the express prohibition against extension of credit, but to further excuse it from having to account for its failure to prevent or mitigate those losses for which it has sought and obtained reimbursement hereinbelow.

This error was compounded by the refusal to permit inquiry as to whether Merrill Lynch had engaged in such conduct willfully.

In this context, willfullness is established "if a person 1) intentionally does an act which is prohibited . . . irrespective of evil motive or reliance on erroneous advice, or 2) acts with careless disregard of statutory requirements . . ." Goodman v. Benson, 286 F 2d 896, 900 (7 Cir. 1961), citing Eastern Produce Co. v. Benson, 278 F 2d 606, 609 (3 Cir. 1959).

The conduct of Merrill Lynch as broker here should be compared to that of the broker in Geldermann & Co. v. Lane Processing, Inc., 527 F.2d 571 (8 Cir. 1975). In this earlier case, the Court of Appeals correctly observed that the broker could be absolved of liability and could recover the account deficit if it were found (1) that the customer authorized liquidation of the account or (2) if the broker was acting pursuant to authority vested in it under the commodity account agreement. In Geldermann, the broker complied at all times with exchange rules and regulations and made prompt and timely margin calls on the customer at each point additional margin funds were due. In that case, the account agreement expressly provided that the customer would at all times maintain in the account the necessary funds to meet margin requirements, even in the absence of a margin call, and further expressly provided that the broker was authorized to liquidate the account if the customer failed to maintain sufficient funds in the account for margin purposes as deemed necessary by the broker for its protection. After the customer failed to maintain the necessary margin in the account in specific violation of the agreement and after the customer further failed on repeated occasions to respond to calls in the prompt and specified manner required by the broker, the brokerage firm liquidated the positions and sought the deficit balance from the customer. There, the customer maintained that the provisions of the account agreement and the applicable exchange rules and regulations, including Rule 209, were unconscionable and not enforceable. The Court of Appeals rejected the customer's claims as to unconscionability finding that the provisions of the account agreement and applicable exchange rules and regulations "promoted the interest and protection of the commission merchants, their customers and the investing public as a whole . . . ", further observing that ". . . a delay in posting the required funds is antithetical to the needs of commission merchants to maintain properly margined accounts at all times."

In the instant case, it is the broker more than the custimer which neglected the needs of the account, and it is the broker which argued that both the account agreement and exchange rules and regulations to which it is subject are, or would be, unconscionable if too strictly construed, urging instead that such a broad "rule of reason" approach be adopted such that its otherwise proscribed and inexcusable conduct is excused.

The instant case is thus the reverse mirror image of Geldermann, supra, presenting the paradox of the broker as the party to a contract prepared by it in which it agreed to perform only under express conditions later contending that it is free to unilaterally disregard those provisions, indeed maintaining not only that such provisions apply solely to the customer, but further that there are no rules, regulations or laws which govern its conduct as broker to customer.<sup>39</sup>

Inexplicably, the Courts below have unequivocally failed to require Merrill Lynch to account for its actions in light of the provisions of the Commodity Exchange Act, and have indeed disregarded that Act entirely, by finding at the same time that rules and regulations promulgated thereunder are of no force and effect.

Is this result consonant with the provisions and objectives of the Act or the intent of either Congress or the designated regulatory authorities?<sup>40</sup>

Hardly.

To the contrary, the result below serves to frustrate the intended purpose of the Act to prevent speculative abuse, enabling and excusing a broker's callous disregard of express regulatory prohibitions, and simultaneously abro-

40 See Miller v. New York Produce Exchange, 550 F.2d 762, 768 (2 Cir. 1977).

<sup>&</sup>lt;sup>39</sup> Cf. Regulations 1.51 through 1.54 promulgated by the Commodity Futures Trading Commission as well as the Commission's Advisory Guideline No. 2 regarding the Contract Market Rules Enforcement Program promulgated by the Commission after its creation under the Commodity Futures Trading Act of 1974.

gating virtually every established principle relating to the duty of broker to customer.

Any injury to Brooks or Brooks alone arising out of the underlying conduct. Merrill Lynch, however staggering the injury or damages to Brooks may be, is overshadowed by the harm which has occurred and will continue to occur to every investor in the marketplace, and to the marketplace itself, in light of the endorsement below of Merrill Lynch's actions, and the result herein can neither be condoned nor permitted to stand.

## CONCLUSION

For the foregoing reasons, a Writ of Certiorari should issue to review the judgment and opinions of the United States Court of Appeals for the Fifth Circuit.

Respectfully submitted,

B. Thomas McElroy 2505 Republic National Bank Tower Dallas, Texas 75201 (214) 743-0961 Attorney for Petitioner

Of Counsel

WHITE, McElroy, WHITE, Sides, & Rector Peveril O. Settle, III 2505 Republic National Bank Tower Dallas, Texas 75201

#### CERTIFICATE OF SERVICE

It is hereby certified that service of the foregoing Petition for a Writ of Certiorari to the Supreme Court of the United States has been made on the other party thereto as follows:

1. On Respondent Merrill Lynch Pierce Fenner & Smith by mailing three (3) copies in duly addressed envelopes with postage prepaid to its attorney of record, Robert G. Vial, Esq., 15th Floor, Republic National Bank Tower, Dallas, Texas 75201.

It is further certified that all parties required to be served have been served by means aforesaid this 1st day of July, 1977.

B. THOMAS McELROY

UNITED STATES COURT OF APPEALS, FIFTH CIRCUIT.

> MERRILL LYNCH, PIERCE, FENNER & SMITH, INC.,

> > Plaintiffs-Appellees,

V.

E. B. Brooks, Jr.,

Defendant-Appellant.

No. 76-1462.

March 14, 1977.

Appeal from the United States District Court for the Northern District of Texas.

Before BROWN, Chief Judge, AINSWORTH, Circuit Judge, and JAMESON\*, District Judge.

#### PER CURIAM:

[1] Essentially this case may be summarized as one where a commodities broker extended credit - overextended that is - to a sophisticated commedity futures investor who at all times possessed knowledge of his deficient margin account status and who now contends he should not be required to pay back any remaining indebtedness because the extension of credit violated a rule or regulation of the Chicago Board of Trade. To adopt such an argument would permit commodity futures investors knowingly to accept extensions of credit from a broker which violate the Board of Trade's rules or regulations and repudiate losses that ensue or accept profits that follow. The only risk to the investor would be his initial deposit in a margin account, "initial margin", which represents only a fraction of the potential losses or hoped for profits. We do not accept this position and affirm on the basis of the District Court's opinion, Brooks v. Merrill Lynch, Pierce, Fenner & Smith, Incorporated, N.D.Tex., 1975, 404 F.Supp. 905.

In 1964, Brooks (Investor) initially opened a commodities margin account¹ with Merrill Lynch, Pierce, Fenner & Smith, Inc. (Merrill Lynch) so he could buy and sell commodity futures contracts for investment purposes. Unlike many, Investor was not a speculator or diletante. Rather, he has in general great business acumen and possesses in particular extensive knowledge about commodity investing.

During April 1973, Investor utilized his margin account and acquired twenty-four soybean meal futures contracts calling for delivery in July 1973.<sup>2</sup> Unfortunately, his visions of aggrandizement vanished as the price of soybean meal increased which, under Rule 210 and Regulation 1822, ¶ 14 of the Chicago Board of Trade, necessitated that Investor increase the balance in his margin account. This increase is called the "maintenance margin".

Merrill Lynch did not notify Investor on April 12, 1973, the day his margin account became insufficient or "under margined", and not until May 1, 1973 did it demand that Investor deposit the contractually required "maintenance margin". Despite this failure to timely demand, Investor knew at all times of the deficiency in his account. In fact investor went to Merrill Lynch's local office daily to check on his commodities transactions. Faced with this demand to meet the maintenance margin requirement, on May 7, 1973, Investor agreed in writing to be liable to Merrill Lynch for all amounts, including losses, that might be due under the margin contract.

As this letter agreement turned out to be insufficient to the broker's management and no effort was made by Investor to meet the known margin deficiency, Merrill Lynch proceeded on May 9 under its Commodity Account Agreement with Investor to cover Investor's twenty-four contracts and liquidated his margin account at an indebtedness of \$198,262. This liquidation occurred later than it could have had the demand for maintenance margin been made on April 12. Rule 209 of the Chicago Board of Trade allows reasonable time to meet such a demand which is interpreted to be one hour in usual circumstances.

Because we affirm on the basis of the District Court's opinion, extended discussion of this case is unwarranted. However, two comments are appropriate. One distinguishes prior Fifth Circuit authority and the other re-emphasizes the salutary nature of Special Verdicts under F.R.Civ.P. 49(a).

[2] In Investor's brief and during oral argument, this Court's attention was directed to two Securities Exchange Act of 1934<sup>3</sup> opinions, Gordon v. du Pont Glore Forgan Incorporated, 5 Cir., 1973, 487 F.2d 1260, 1262; and Goldenberg v. Bache & Company, 5 Cir., 1959, 270 F.2d 675, 681, where we declined to allow recovery by a stockbroker from an investor for the amount of the deficiency in his margin account. We believe that regulations promulgated by the Securities and Exchange Commission which have the force and effect of law pertaining to securities sufficiently differentiate those cases from this commodities case in which the futures market of short positions serves economically quite a different function in providing hedges to many facets of the commodity world. As such, they are inapplicable and are of no aid to a knowledgeable investor whose only complaint is that the broker, to investor's knowledge, was extravagant in the credit extended.

[3] Our second comment is to point out once again how valuable the use of special interrogatories with a general

A margin account allows one to purchase a commedity contract by maintaining only a fraction of the actual purchase price in the margin account.

<sup>&</sup>lt;sup>2</sup> Investor was in a "short" position. This is when one acquires a contract to sell a commodity for future delivery without actually owning the commodity. If all goes according to an investor's plans, the price of the commodity falls and he is able to purchase the commodity at a price below that in his "sell short" contract. Thus, a profit is realized and is the difference between the "sell short" contract price and the price of the commodity he purchases to satisfy these contracts.

<sup>&</sup>lt;sup>3</sup> 15 U.S.C.A. § 78a et seq.

charge under F.R.Civ.P. 49(a) has been in this case. Here, the jury answered a series of questions submitted by the court that found in critical part that Investor had consented to Merrill Lynch's failure to liquidate his margin account promptly in April or prior to May 9 and that Investor, himself, would not have liquidated the account even if a timely margin call had been given.4 Based on the jury's own findings and the applicable law, the Judge was able, as we affirm, to enter judgment in favor of Merrill Lynch without divining what basis the jury might have had in a general verdict for either Investor or Broker. In simplest terms, the trial court followed the special verdict procedure of F.R. Civ.P. 49(a). See J. Brown, Federal Special Verdicts: The Doubt Eliminator, 5 Cir., 44 F.R.D. 338 (1969); Wolfe v. Virusky, 5 Cir., 1972, 470 F.2d 831, 837 (Brown, C. J., concurring): In re Double D Dredging Co., 5 Cir., 1972, 467 F.2d 468, 469 n. 3; Thrash v. O'Donnell, 5 Cir., 1971, 448 F.2d 886, 889-92; Little v. Bankers Life & Casualty Co., 5 Cir., 1970, 426 F.2d 509, 512 (Brown, C. J., concurring); Horne v. Georgia So. & Fla. Ry., 5 Cir., 1970, 421 F.2d 975. 980 (Brown, C. J., concurring). Notwithstanding Investor's protestations, no error arises when, as here, a trial court properly utilizes the special verdict device.

[4] When a business person with expertise in commodities trading and with full knowledge of all happenings and their ramifications accepts credit from a broker, as Investor has done, this Court will not relieve this Investor or any investor of an obligation unless singular circumstances exist. That a loss was incurred is not such a circumstance. For the foregoing reasons, the judgment of the District Court is affirmed.

AFFIRMED.

# Appendix B(1)

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

MERRILL LYNCH, PIERCE, FENNER & SMITH, INC.,

Plaintiff

V.

E. B. BROOKS, JR.,

Defendant

CIVIL ACTION No. CA-3-7898-D

#### ORDER

The above cause came on for trial before a jury and each of the parties has moved for a judgment in its favor. The court is of the opinion that judgment should be entered in favor of the plaintiff, Merrill Lynch, Pierce, Fenner & Smith, Inc. (hereinafter "Merrill Lynch"), against the defendant, E. B. Brooks, Jr. (hereinafter "Brooks"), for the amount claimed.

By their answers to special interrogatories the jury found that:

- (1) Merrill Lynch negligently maintained Brooks' commodity account in an under margin condition (Question 1); and,
- (2) Such negligence was a proximate cause of losses in Brooks' account (Question 2);
- (3) Merrill Lynch should have stopped its maintenance of Brooks' account in an under margin condition on April 16, 1973 (Question 3);
- (4) Merrill Lynch's failure to give Brooks a margin call prior to May 2, 1973, (the date on which a formal call was given) was negligent (Question 4);
- (5) Brooks would not have liquidated his account had Merrill Lynch given a margin call prior to May 2, 1973 (Question 5);

<sup>4</sup> Questions five and seven elicited these findings. (R. 173-83).

(6) Brooks consented to Merrill Lynch's failure to make a margin call prior to May 2, 1973, and to liquidate his account prior to May 9 and 11, 1973, the dates on which the account was liquidated by Merrill Lynch (Question 7).

The issue to be determined it whether Merrill Lynch's conduct in failing to liquidate Brooks' account on April 16, 1973, and in failing to give Brooks a margin call before May 2, 1973, prevents it from recovering the deficit of \$198,262.00 that resulted when Brooks' account was liquidated on May 9 and 11, 1973.

Merrill Lynch based its suit on a Commodity Account Agreement (hereinafter "Agreement") between it and Brooks (Plaintiff's Exhibit 1) and a letter dated May 1, 1973, from Brooks to Merrill Lynch's office manager, N. R. Davis (Plaintiff Exhibit 4). The Agreement provided that it "shall be governed by the laws of the State of New York."

When parties agree that the law of a particular State shall govern a contract that law shall apply if it has a reasonable relationship to the agreement. Aboussie v. Aboussie, 441 F.2d 150 (5th Cir. 1971); Teas v. Kimball, 257 F.2d 817 (5th Cir. 1958); Securities Investment Co. v. Finance Accept. Corp., 474 SW2d 261 (Civ. App.—Houston 1st Dist. - 1971), ref. n.r.e. It is undisputed in this case that Merrill Lynch's office in New York City determined margin requirements for commodity accounts and notified its local offices of the necessity for margin calls. Merrill Lynch's New York office determined that Brooks' account was in an under margin condition and so notified the Dallas office on May 1. The Dallas office in turn notified Brooks on May 2 of the margin condition of his account and made a margin call on him at that time. Since part of the Agreement was performable in New York, there is a reasonable relationship between New York law and the Agreement which justifies enforcing the Agreement according to New York law interpretations and constructions. Throughout the trial, Brooks' position was that Merrill Lynch's failure to liquidate Brooks' account immediately when it became under margin violated various regulations of the Chicago Board of Trade and New York Stock Exchange, and that such violations precluded Merrill Lynch from recovering any losses it suffered.

Under New York law every violation by a broker of a statutory command or prohibition or of a rule of an exchange does not result in the inability of a broker to enforce civil liability on a customer. Irving Weis and Co. v. Offenberger, 220 NYS 2d 1001; Nichols & Co. v. Columbus Credit Corp., 120 NYS 2d 715. In the case sub judice Brooks had full knowledge each day of the margin condition of his account, and he could have covered his short trades which would have stopped his losses. Further, Brooks knew when his account first became under margin. and he knew that he was subject to a margin call at that time. With full knowledge of these facts, Brooks gave a letter to Merrill Lynch on May 7 stating that he "acknowledged the unsecured amount of money" owed to Merrill Lynch and he agreed to pay the "total amount of his indebtedness" when it was determined. These facts coupled with the jury's findings that Brooks would not have liquidated his account had Merrill Lynch made a margin call on him before May 2 and that Brooks consented to Merrill Lynch's failure to make a margin call prior to May 2 and to liquidate his account prior to May 9 and 11 compel the conclusion that under New York law Merrill Lynch's conduct does not bar its right to recover the deficiency in Brooks' account after it was liquidated. The court does not believe that the jury's finding that Merrill Lynch's conduct was negligent alters the result under New York law.

If one assumes arguendo that New York law is not applicable, Merrill Lynch is nevertheless entitled to recover in this case. Brooks relies on Goldenberg v. Bache and Company, 270 F2d 675 (5th Cir. 1959), and Gordon v. duPont Glore Forgan, Inc., 487 F2d 1260 (5th Cir. 1974), in sup-

port of the proposition that a negligent broker is precluded from ever recovering deficits in his customers' account. In each of these cases a stockbroker's customer brought an action for damages suffered when a margin account was liquidated by the stockbroker due to an under margin condition of the account. In each case the stockbroker counterclaimed for a post-liquidation deficiency in the account. In these two cases the stockbrokers were found to have made a tardy margin call on their customers. However, the court declined to grant either party relief, leaving both as it found them by ordering the entry of a judgment that neither party recover from the other. This court is of the opinion that these two cases are factually different from the case sub judice.

In Goldenberg and Gordon the court dealt perfunctorily with the counterclaim of the broker for the deficit that existed in the accounts after they were liquidated. The deficits were small. In neither case was there an express finding that the customer consented to or ratified the negligent conduct of the broker; whereas, in the case at bar the jury specifically found that Brooks consented to Merrill Lynch's failure to make a margin call before May 2, when a call was made and to Merrill Lynch's failure to liquidate his account before May 9 and 11.

In dealing with a principal's liability to his agent Texas courts permit an agent who has acted adversely to the interest of his principal to recover for services performed by the agent where the principal ratifies the wrongful acts of the agent. 2 Tex. Jur. (2d) Agency § 141. Pursuant to general principles of Texas law, Brooks' letter of May 7 constitutes a ratification of any negligent or wrongful conduct by Merrill Lynch in the handling of his account before that date. This letter coupled with the jury finding that Brooks consented to Merrill Lynch's conduct in tardily making a margin call and in the manner in which his account was liquidated should not bar Merrill Lynch, as agent, from recovering from Brooks, as principal, the deficit

that existed after liquidation. The right of Merrill Lynch to recover herein is in keeping with the decision in Horn-blower & Weeks-Hemphill, Noyes v. D & G S & M Co., 390 F.Supp. 715 (N.D. Tex. 1975), in which Judge William M. Taylor, Jr., confronted with similar facts, permitted a broker to recover a deficit in a margin account despite the customer's claim that the broker should be denied recovery since it had failed to liquidate the account promptly when it became under margined.

A contrary rule would perhaps be in order if we were dealing with an unsuspecting investor. In such instances the broker has a greater responsibility to the customer. But Brooks was a sophisticated and knowledgeable investor who carefully followed his account with greater acumen than that demonstrated by his broker. He was the kind of investor who was able to knowingly consent, as the jury found, to having his account carried. In fact, he did more than acquiesce, he encouraged the carrying of his account. He was always in a position to close his account, but as the jury found, he would not have done so even if Merrill Lynch had made a margin call on him. The thrust of Brooks' position is that Merrill Lynch "injured him" when it heeded his overtures and entreaties.

Brooks argues that Merrill Lynch, having begun to carry the account in violation of the rules, was obliged to carry the account until Brooks ordered its liquidation. In these circumstances the court cannot adopt Brooks' proposed rule, which resembles the adage, "heads I win, tails you lose." In effect the customer would be granted a free ride. After a margin call is required and the broker fails to issue the call, the knowledgeable customer is in an enviable position. If the market continues adversely to the customer's position, he can disclaim his usual responsibility for paying any resulting deficit in his account following liquidation. At the same time if the market "turns around," the customer is able to lay claim to any profit resulting from a favorable market which eliminates the necessities for a margin call.

For the foregoing reasons this court is of the opinion that Merrill Lynch's motion for judgment should be sustained and that Brooks' motion for judgment should be denied. Judgment will be entered in favor of Merrill Lynch for the amount sought in this case.

It is so ORDERED.

Dated this 11th day of December, 1975.

ROBERT M. HILL United States District Judge United States Court of Appeals

FIFTH CIRCUIT

EDWARD W. WADSWORTH

OFFICE OF THE CLERK

April 7, 1977

TEL 804-589-6514 600 CAMP STREET NEW ORLEANS, LA. 70130

TO ALL PARTIES LISTED BELOW:

NO. 76-1462 - Merrill Lynch, Pierce, Fenner & Smith, Inc. v. E. B. Brooks, Jr.

Dear Counsel:

This is to advise that an order has this day been entered denying the petition() for rehearing, and no member of the panel nor Judge in regular active service on the Court having requested that the Court be polled on rehearing en banc (Rule 35, Federal Rules of Appellate Procedure; Local Fifth Circuit Rule 12) the petition() for rehearing en banc has also been denied.

See Rule 41, Federal Rules of Appellate Procedure for issuance and stay of the mandate.

Very truly yours,

EDWARD W. WADSWORTH, Clerk

By Augar M Diavos

/smg

cc: Mr. B. Thomas McEtrey Mr. Robert G. Vial

#### APPENDIX C-1

# Commodity Exchange Act, 7 U.S.C.

# Resolution declaring dangerous tendency of dealings in commodity futures

Transactions in commodity involving the sale thereof for future delivery as commonly conducted on boards of trade and known as "futures" are affected with a national public interest; such transactions are carried on in large volume by the public generally and by persons engaged in the business of buying and selling commodity and the products and byproducts thereof in interstate commerce; the prices involved in such transactions are generally quoted ar seminated throughout the United States and in form countries as a basis for determining the prices to the producer and the consumer of commodity and the products and byproducts thereof and to facilitate the movements thereof in interstate commerce; such transactions are utilized by shippers, dealers, millers, and others engaged in handling commodity and the products and byproducts thereof in interstate commerce as a means of hedging themselves against possible loss through fluctuations in price; the transactions and prices of commodity on such boards of trade are susceptible to speculation, manipulation, and control, and sudden unreasonable fluctuations in the prices thereof frequently occur as a result of such speculation, manipulation, or control, which are detrimental to the producer or the consumer and the persons handling commodity and products and byproducts thereof in interstate commerce, and such fluctuations in prices are an obstruction to and a burden upon thereof and render regulation imperative for the protection of such commerce and the national public interest therein. Sept. 21, 1922, c. 369, § 3, 42 Stat. 999; June 15, 1936, c. 545, § 2, 49 State. 1491.

# § 6a. Excessive speculation as burden on interstate commerce; trading limits; hedging transactions; application of section

(1) Excessive speculation in any commodity under contracts of sale of such commodity for future delivery made on or subject to the rules of contract markets causing sudden or unreasonable fluctuations or unwarranted changes in the price of such commodity, is an undue and unnecessary burden on interstate commerce in such commodity...

# § 6b. Contracts designed to defraud or mislead; bucketing orders; buying and selling orders for cotton

It shall be unlawful for any member of a contract market, or for any correspondent, agent, or employee of any member, in or in connection with any order to make, or the making of (1) any contract or sale of any commodity in interstate commerce, or (2) any contract of sale of any commodity for future delivery made, or to be made, on or subject to the rules of any contract market for or on behalf of any person if such contract for future delivery is or may be used for (a) hedging any transaction in interstate commerce in such commodity or the products or by-products thereof, or (b) determining the price basis of any transaction in interstate commerce in such commodity, or (c) delivering any such commodity sold, shipped, or received in interstate commerce for the fulfillment thereof—

(C) Willfully to deceive or attempt to deceive such person by any means whatsoever in regard to any such order or contract, or the disposition or execution of any such order or contract, or in regard to any act of agency performed with respect to such order or contract for such person; or . . .

# § 7a. Duties of contrect markets

Each contract market shall —

(8) enforce all bylaws, rules, regulations, and resolutions made or issued by it or by the governing board The provisions of the foregoing paragraph do not apply to a non-clearing member who makes his own trades or who on the floor gives his orders for trades which are exclusively for his own account and pays the brokerage thereon.

On the first business day of each month each clearing member who is creditor of any non-clearing member as a result of exchange or member's contracts shall report to the Business Conduct Committee the name of each non-clearing member whose unsecured indebtedness to him is in an amount of one thousand dollars (\$1,000) or more. That Committee is authorized to furnish to any clearing member, on written request, the names of all clearing members to whom any specified non-clearing member is indebted as reported hereunder.

A non-clearing member whose unsecured indebtedness to any clearing member is in an amount of one thousand dollars (\$1,000) or more shall not submit trades for clearing to any other clearing member without first having procured the written permission of each clearing member to whom he is so indebted and having filed such written permission with the Business Conduct Committee.

The phrase "unsecured indebtedness" as used in this Rule shall mean the amount of indebtedness in excess of collateral security valued in accordance with the provisions of paragraphs numbered 3 and 4 of Regulation 1822.

Failure of the clearing member to report such debits or failure of the non-clearing member to obtain and file the permission as required by the preceding two paragraphs shall be considered an act detrimental to the interest or welfare of the Association under the provisions of Rule 145.

Rule 928(c). The clearing member may call for additional margins at his discretion, but whenever a customer's margins are depleted below the minimum amount required, the clearing member must call for such additional margins

as will bring up the account to initial margin requirements and if within a reasonable time the customer fails to comply with such demand (except for unusual circumstances, clearing member may deem one hour to be a reasonable time), the clearing member must close out the customer's trades or sufficient thereof to restore the customer's account to required margin status.

(f) violation of this rule shall constitute a major offense.

Regulation 1822. Margin Requirements. Margin requirements shall at all times be those requirements currently in effect. Changes in margin requirements shall be effective on all transactions.

# § 1. Transferred to Regulation 1822-A...

- 7. No member shall extend any credit or give any rebate or gratuity of any kind to any person for the purpose of circumventing or evading minimum margin requirements...
- 14. No member mary carry for a customer spreading transactions when the customer's account, figured to the market, would result in a deficit. Minimum maintenance margins required on other transactions are specified in Regulation 1822-A. When a customer's account drops below the maintenance level, the account must be brought back to initial margin requirements. The failure of a member to close the customer's account before it results in such deficit or undermargined condition shall not relieve the customer of any liability to the member, nor shall such failure on the part of a member amount to an extension of credit to the customer if the member in the exercise of reasonable care has been unable to close the account without incurring such deficit or undermargined condition.
- 15. A member may use his discretion in permitting a customer having an established account to trade during any day without margining each transaction, provided the net position resulting from the day's trading is margined as required by Rule 210 and Regulations 1822 and 1822-A. (Emphasis added).

#### REGULATION 1822A MARGIN ON FUTURES.

(1) Initial Margins, Other Than Hedging or Spreading. Under the provisions of Rule 210 the Board hereby fixes the following minimum initial margins for futures transactions, other than hedging and spreading transactions:

Soybean Meal . . \$2500 per contract on May 1973 contracts \$1500 per contract on July 1973 and forward contracts

(2) Maintenance Margins Subject to the provisions of Paragraph 14 of Regulation 1822, maintenance Margin levels on all commitments in future (other than hedging or spreading transactions) shall be as set forth below as a minimum:

Soybean Meal . . \$1000 per contract on all contracts (emphasis added)

# COMMODITY ACCOUNT AGREEMENT

Merrill Lynch, Pierce, Fenner & Smith Incorporated

In consideration of your acting as broker for the undersigned, I hereby consent and agree that:

Any and all transactions shall be subject to the constitution, rules, regulations, customs and usages of the exchange or market (and its clearing house, if any), where executed.

Any and all commodities or contracts relating thereto, now or hereafter held or carried by you for me, (either individually or jointly with others) are to be held by you as security for the payment of any liability of mine to you.

You shall have the right, whenever in your discretion you consider it necessary for your protection, or in the event that a petition in bankruptcy, or for the appointment of a receiver, is filed by or against me, or an attachment is levied against my account(s) with you, or in the event of my death, to sell any or all commodities in my account(s) (either individually or jointly with others) to buy any or all commodities which may be short in such account(s) and to close any or all outstanding contracts, all without demand for margin or additional margin, notice of sale or purchase, or other notice or advertisement, and any such sales or purchases may be made at your discretion on any exchange or other market where such business is then usually transacted, and on any such sale you may be the purchaser for your own account; it being understood that a prior demand, or call, or prior notice of the time and place of such sale or purchase shall not be considered a waiver of your right to sell or to buy without demand or notice as herein provided; and it being further understood that I shall at all times be liable for the payment of any debit balance owing in my account(s) with you upon demand, and that I shall be liable for any deficiency remaining in any such account(s) in the event of the liquidation thereof in whole or in part by you or by me.

I represent that I am more than twenty-one years of age.

All communications, whether by mail, telegraph, telephone, messenger, or otherwise, sent to me at my address as given to you from time to time shall constitute personal delivery to me.

It is agreed that any controversy between us arising out of your business or this agreement, shall be submitted to arbitration conducted under the provisions of the Constitution and Rules of the Board of Governors of the New York Stock Exchange, except however if the controversy involves any Security or Commodity transaction or contract relating thereto executed on an exchange located outside of the United States then such controversy, at the election of either of us, shall be submitted to arbitration conducted under the constitution and rules of such exchange (and if neither of us so elects, arbitration shall be conducted under the provisions of the Constitution and Rules of the Board of Governors of the New York Stock Exchange). Arbitration must be commenced within one year after the cause of action accrued by service upon the other of a written demand for arbitration or a written notice of ir: inton to arbitrate, naming therein the arbitration tribunal.

This agreement and its enforcement shall be governed by the laws of the State of New York.

This agreement shall also inure to the benefit of your successors, by merger, consolidation or otherwise, and assigns, and you may transfer my account to any such successors or assigns.

This agreement shall continue until signed notice of revocation is received by or from me, and in case of such revocation it shall continue effective as to transactions entered into prior thereto.

to 6/19/67 (Signature) E. B. Brooks, gr

COMMODITY ACCOUNT AGREEMENT

May 7, 1973

Mr. N. R. Davis Morrill Lynch, Pierce, Fenner & Smith Inc. Republic National Bank Towar Dallas, Texas 75201

#### Dear Mr. Davis:

I hereby acknowledge the unsecured amount of money owed to Norrill Lynch, Pierce, Ferner & Smith Inc. For our conversation in your office on May 2, 1973, I agree to pay to Marrill Lynch, Pierce, Ferner & Smith Inc. the total amount of this indebtedness.

As of this date the arount has not been determined. I egree that then the amount is determined I will sign a similar letter in which the amount of indebtedness is specified.

I also agree to pay Morrill Lynch, Pierco, Pennor & Smith Inc. intorest at the rose of 7%% on the unpaid balance until the total capant of the indebtedness has been paid in full.

Very truly yours,

E. B. Brooks, Jr.

edd,Jr.:xv

Witness/

Attested to:

RHODA WEISMAN Notary Public in and fer Collect County, Texas My Commission Engires June 1, 1975

Notary Public

Date 7 ... 7 . 7 . 12